



S.A.L. EXECUTIVE COMMITTEE SUMMARY – February 6, 2019

The monthly Executive Committee meeting of the Sons of the American Legion Squadron #347 was held at the Post Wednesday, February 6, 2019. Adjutant Bob O'Neal took the roll call. There was a quorum of 9 present, and the meeting was called to order by Commander John Gorsuch at 6:30PM. The meeting was opened with a salute to the flag, a prayer by acting Chaplain George Worton and the Pledge of Allegiance. Officers present were John Gorsuch, Doug White, Tony Watkins, George Worton, Mike Shebel, Bob O'Neal, Dave Callies, Charlie McGlone and Angelo Speziale. Absent was Chaplain Ben Kisielica. Note: the position of Historian remains vacant since January when Bob O'Neal accepted the appointed position of Adjutant. Also attending were Richard Duncan-6th District Commander, and Bernie Harcher-Volunteer Coordinator.

Committee Reports

Kitchen: George Worton, Chair. Dave Callies reported that the SAL refrigerator was left open on Monday. Otherwise, the kitchen is OK. Sales are exceeding expectations. George will post a roster on the clipboard in the kitchen and a list of all the volunteers who work (including number of hours) will be submitted to Doug White for tracking Squadron volunteer hours.

Membership: 1st Vice Commander Doug White reported that membership is at 644, 98.8% of the baseline of 652. The next transmittal will place us over 100%. Membership applications continue to be received. Doug asked for the officers with assigned call lists to non-renewed members report back the results. Discussion indicated that the calls have not been very productive.

Events: 2nd Vice Commander Tony Watkins asked all the Officers to support the Vegas Night Dinner Show scheduled Friday March 1st at the Post by taking 10 tickets each to sell. The flyer will be posted on the website and will be stuffed in the Sunday, Monday and Thursday menu sleeves which are placed on the tables in the lounge. The local media will be contacted to get publicity and the Daily Sun will be contacted to determine cost for an advertisement. Officers who belong to other organizations will have email blast sent out. Richard Duncan will contact other Squadrons within the 6th District. Commander Gorsuch will talk to Post Commander Al Varrone about advertising the event within the Post.

Finance: George Worton gave the January finance report:

- Total Income= \$17,449.25
- Total Cost of Goods - \$6,951.39
 - Gross Profit= \$10,497.8
- Less Expenses= -\$2,366.51
 - Net Income= **\$8,131.35**
- Checking Account Balance=\$11,220.51
- Savings Account Balance = \$3,199.24
- Cash on Hand = \$4,000.00

The kitchen accounted for \$12,879.75 in sales, a monthly record.



Children & Youth: Richard Duncan reported that the planning for the April 27 C&Y Golf Outing at Harbor Hills is going well. Richard said more donations are needed. A flyer and a letter with our 501c3 number will be made available for solicitation of potential donors (restaurants, banks, stores, etc).

JROTC: Doug White had nothing to report.

Legislative: Mike Shebel discussed Standing Rules relative to ballot situations where a single candidate is nominated for an officer position. Mike made a motion to amend the Standing Rules to read: When there is a single candidate for an Officer position, the candidate will be affirmed by a majority voice vote at a General Meeting The motion was seconded by Angelo Speziale, and passed by a unanimous vote.

House Committee: Angelo Speziale reported a number of items from the latest Post House Committee meeting:

1-The Riders want a Plaque in the Post Hall.

2-Smoking: smokers must move away from the front of the building to the flag pole area.

3-No Super Bowl party at the Post this year.

4-Flyover 2/23 at 11:30 for a Celebration of Life. Details not available.

5-Auxiliary concerned about the kitchen during Bingo on Thursdays. Discussing possible menu changes or discontinuing altogether. Volunteers now work 7AM-1PM. Players allowed to bring food into the Hall, which is cutting into the kitchen profits. Allowed by House Manager Ed Lawson. Commander Gorsuch to discuss with Post Commander Al Varrone.

6-Joyce Varrone, Kitchen Manager, is hiring an Assistant Manager.

7-Proposed heater in smoker's patio for \$1000. Commander Varrone wants to hold off.

8-House Manager Ed Lawson has opened accounts with Lyft and Uber for anyone who cannot drive when leaving the Post.

9-Queen of Hearts Tuesday night menu: Joyce Varrone considering offering only hamburgers and hot dogs.

10-Legacy Run announced by National Commander during his 2/7/visit to the Post.

11-Honor Flight April 17th: need volunteers.

Click on the link to volunteer: <<http://new.villageshonorflight.org/volunteers>>

MS Commander's Project: George Worton: need to form a teams for the MS walk. George to get date and bring to General meeting.

Open Issues

Historian: Richard Duncan pointed out that an appointed Officer can also hold an elected position. Bob O'Neal agreed to finish out the term ending in June with emphasis on the Annual Narrative yearbook, which has been started in draft form. George Worton is critiquing that draft. Bob stated that he may call on various officers for information related to their activities in order to complete the yearbook.

New Business:

New members: Discussion ensued about how to get new members interested.

Potential solutions include:

1-Require them to come to a meeting to get their card.



- 2-Talk to members about what we do; for instance, have the kitchen leaders (Tony, DAC, George) explain what the jobs entail, what commitment would be expected, etc.
- 3-Tell new members what is expected in order to support our charity activities.
- 4-Develop an orientation program.
- 5-Nurture volunteers by better treatment of volunteers.
- 6-Officers should be the “buffers” for issues which need resolution.

Kitchen Cleanup: Angelo brought up that a recent change on Thursdays has caused some problems. For some time, by agreement, the Auxiliary did not have to completely clean up because the SAL crew was after them and would clean the floor, etc. A recent change requires the Auxiliary to totally clean up, which has caused some problems according to Angelo.

Proposed Classes for New Members: Bernie Harcher, kitchen scheduler, spoke about putting together a Power Point presentation for a monthly initiation session to explain what is happening, what the Post rules are, what to expect, volunteering, etc. prior to giving out the membership cards.

- Angelo - Job Descriptions be written and posted.
- DAC suggested having new members be oriented before getting cards.
- Richard - Power Point is good. Also, handouts about Post and SAL standing rules.
- Mike - will work with Bernie and bring proposal back to Exec Board.
- Bob - suggest having new members come early on first meeting for orientation; best chance of getting information to new members.
- Mike - Suggested that each member be contacted personally.
- Bernie - Suggested that the members be informed about all the activities which need volunteers.

Communication between Officers: Board members encouraged to forward information to the Commander and the Adjutant so that the information can be shared by all between meetings. Commander suggested a “buddy” system.

For The Good Of:

50/50 on Sunday: Charlie suggested 50/50 as a fundraiser. Commander Gorsuch will check with Post Commander Varrone as to advisability/permissibility.

Initiation of new Members Doug: General Meeting in March; Doug will send out Evite invitation to all new members who joined in 2018 and 2019 to date. John stated this is a good time to pass along program information.

Letters Recommending Approval of Officers for Higher office

Letters to be presented to the members for a vote at the February 20 General meeting:

- 1) Richard Duncan for Florida Detachment Vice Commander Eastern Area of the Sons of the American Legion for 2019-2020. Motion to approve by Doug White; second by Dave Callies. Motion carried by unanimous voice vote.
- 2) George Worton for 6th District Commander for 2019-2020. Motion to approve by Angelo Speziale; second by Dave Callies. Motion carried by unanimous voice vote. Assuming the members will approve, the letters will be signed by the Squadron Adjutant and Commander and will be presented to the Post Adjutant and Commander. After all signatures, the letters will be forwarded to the State of Florida Headquarters for approval.



Ideas for Coming Events

Tony reported that there is a Polka Event in the works for some time next year.

There being no further business, the meeting was properly closed with a salute to the flag and a closing prayer by acting chaplain George Worton, and was gavelled closed at 7:54PM.

(Following the meeting, each Officer present was assigned 10 event tickets to sell. More are available).

Yours in God and Country,
Bob O'Neal
Adjutant